

# FEATURE FOCUS

## EPOS IMPORTS

### FEATURE OVERVIEW

**ePOS IMPORTS** enables IndiCater to receive data directly from our clients ePOS providers. Accurate and live trading data can then be analysed without the requirement for manually re-keying data, eliminating the potential for creating errors.

IndiCater currently works with leading ePOS providers Centegra and TISSL, and is in ongoing discussions with other leading providers.



### RETURN ON INVESTMENT

Using the line-by-line sales data matched with the identical product and dishes held within IndiCaters Recipe Manager module (i.e. “cappuccino” in ePOS and “cappuccino” in Recipe Manager), outlets are able to identify the theoretical gross profit and how much stock they should have in their stores. This seamless integration can also assist in identifying the actual stock loss per item.

Once a new sales item has been created in ePOS, the next import will automatically create the identical sales item as a ‘Dish’ in IndiCater’s Recipe Manager.

Category Name	Actual Sales	Theoretical Cost Of Sales	Recorded Wastage	Expected Gross Profit	Expected Gross Profit (%)
System	0.0	0	0	0.0	0.0
Retail	203.23	74.9	0	128.33	63.14
Drink/Bevande	1914.57	888.74	0	1025.83	53.58
Pastas	5814.19	1524.66	0	4289.53	73.77
Other Foods	2135.2	538.53	0	1596.67	74.81
Pizza	352.67	85.26	0	267.41	75.82
Active	2.33	0	0	2.33	100
Drink/Bevande	1255.72	614.22	0	641.5	51.08
Other Foods	2244.14	379.03	0	1865.11	83.11
Pastas	3750.42	831.66	0	2918.76	77.81
Pizza	309.75	75.28	0	234.47	75.69
Retail	88.09	11.32	0	76.77	87.14
System	9.58	0	0	9.58	100

### HOW IT WORKS

If a client is working today with Centegra or TISSL, after a straightforward setup configuration, clients can turn on the default integration which will bring sales data line-by-line into IndiCater, allowing the use of this data within other modules.

If a clients organisation requires a more tailored integration (or integration with another ePOS company), IndiCater will work with clients and their ePOS provider to create a tailored specification that will integrate uniquely with that company.

### CLIENT PROMISE

Everything we do at IndiCater is delivered by an experienced and knowledgeable team.

Clients looking to add ePOS IMPORTS to their system can expect outstanding service and customer support, from start to finish.

## WHAT NEEDS TO BE IN PLACE

Clients will need to meet a set of prerequisites in order for **ePOS IMPORTS** to work effectively.

These include:

- Clients must be using IndiCater's Recipe Manager module
- Clients will need to have supplier catalogues activated and pulled into IndiCater
- Wastage Recording will need to be activated (by product, not just by weight)
- Clients will need to commit to a joint 3-way project management team including representatives from the ePOS provider, IndiCater and the client themselves. It is essential that this approach is agreed in advance in order to provide a seamless 3 way solution.

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## WHAT CLIENTS NEED TO CONSIDER

- Do you have a unified set of sales items across all outlets, or separate sets for each outlet?
- Do your sales items have the same PLU for the same items sold across different outlets?
- Are credit sales created through ePOS and require replicating in IndiCater?
- Are you processing all credit sales through ePOS or are some manually processed within IndiCater?
- What is your policy for handling open checks? Do you allow checks to remain open after midnight?
- Does ePOS treat a 24-hour period differently? IndiCater allows clients have their own predetermined 24-hour period, ePOS may stop at midnight.
- Do you allow retrospective changes in ePOS after the close of a day or period?

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## FREQUENTLY ASKED QUESTIONS

Q. Can IndiCater create an integration with any ePOS provider?

A. Yes, subject to full cooperation and support from the ePOS provider to agree the transmission protocols.

Q. Is there an alternative to full integration?

A. Yes, if the outlet can create a daily or weekly CSV export of sales per item then IndiCater can provide a sales upload process.

Q. Which system is the 'master' for the data, ePOS or IndiCater?

A. ePOS is normally the master. When IndiCater receives a sales import from ePOS, if a menu item has not already been set up in IndiCater it is automatically created.

## WHAT NEXT?

Clients wishing to work with ePOS IMPORTS need to create an 'Objectives' document.

This document needs to state the project objectives and the desired outcomes from integration.

The document will need to be issued to both the ePOS provider and IndiCater in advance of discussions